



**COMMUNITY
PURCHASING
ALLIANCE**

ENERGY SERVICES

WHY BUY ENERGY WITH CPA?



MARKET INSIGHTS

By comparing energy bills from hundreds of peer organizations, the Cooperative is able to see how Suppliers actually perform. We can then adjust the offer price from each supplier by the risk-factor of future overcharges.



SIGNIFICANT SAVINGS

CPA members have collectively saved hundreds of thousands of dollars by securing energy supply contracts with better rates than those offered by the utility company.



YOU'RE NOT ALONE

There's power in working together. Negotiate with your peers to receive the best terms and pricing on your energy contract.



CONSIDER

The industry has changed. In years past, you could rely on paying the contract price for the duration of your contract. However, in a bid to show you the lowest sticker price, suppliers are becoming more brazen in passing along costs after-the-fact, making apple-to-apple comparison much harder. Even if a supplier is offering the lowest price, you don't know what they'll charge in a year or two. Many suppliers and brokers aren't eager to talk about this -- it's a threat to their business model if too many customers pick up on this. That's where CPA comes in to negotiate with you.

OUR PROCESS:

- 1. Submit Info:** Send a recent utility bill to CPA
- 2. Learn:** Join for a conference call with your peers
- 3. Review & Decide:** Review preliminary pricing and terms offered, and make a decision to join the group in securing a contract.
- 4. Sign Contract:** Bid day - energy offers come in at a set time and date from pre-selected suppliers.

ENERGY SERVICES POWERED BY CPA CO-OP

FOR MORE DETAILS:

202-596-1743 | WWW.CPA.COOP/CLEAN-ENERGY

You Ask, We Answer:

What will this cost me?

CPA does not charge you for our services. The suppliers pay us directly. The CPA co-op fee that is paid to us, covers our ongoing administrative costs, and allow us to provide support to you and the vendor throughout the duration of the agreement.

Do we need to participate in a Cooperative Aggregation to secure an energy contract?

No, we can work with you individually to secure your own contract. But there are considerable advantages to working together.

If I participate in this RFP, can I change my mind if I elect to stay with my current vendor?

Yes. You are under no obligation to select a new vendor through CPA. If you want to stay with your current vendor, you can certainly do so.

We have Solar generation (or am planning on installing very soon) - can we still participate?

Yes, the Solar generation typically only covers a portion of your electricity usage. We negotiate solar-friendly supply contracts, so that your current or future solar generation will not affect your rate.

Do you offer Renewable Energy Credits?

Yes, if you are interested in supporting renewable energy, you will have the opportunity to add 100% Green E-Certified wind energy to your electricity contract. This typically adds about \$0.001 per Kwh (or about 1-2%).

How do you know we'll see savings from the energy purchase?

We see organizations paying 10, 20 sometimes 40% more than their contracted rate. Purchasing through CPA Co-op, you're protected. We use the collective insight and power of the cooperative to make more informed decisions on suppliers and hold them accountable to our members.

WHAT MEMBERS ARE SAYING ABOUT CPA CO-OP'S ENERGY PROGRAM:

“It’s an unwelcome interruption every time we’re up for contract renewal. Now that we’re a part of the co-op, I can lean on the group to make these decisions painless and straightforward. ”

-Aaron Siirila, Church Business Administrator

Old Presbyterian Meeting House

Saved \$4,000/yr on electricity



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